



Stingray Point Boat Works LLC
19047 General Puller Highway - Deltaville, VA 23043
804-776-7070 Phone 804-776-0003 Fax
www.stingraypointboatworks.com info@stingraypointboatworks.com



Effective Date July 1, 2018
2018 Rate Sheet

Hauling Fees

| | |
|---------------------------------------------------------------------------------------------------------------------|--------------------------------|
| Haul, Wash, Block & Launch Minimum - \$200.00 | |
| Quick Haul Minimum - \$150.00 | |
| Haul, Wash, Block & Launch (up to 49') | \$7.50 / ft |
| Haul, Wash, Block & Launch (50' and over) | \$8.50 / ft |
| Haul, Wash, Block & Launch - Vessels beam >20' | \$12.00 / ft |
| Quick Haul (1 hour sling) (up to 49') | \$6.00 / ft |
| Quick Haul (1 hour sling) (50' and over) | \$7.50 / ft |
| Quick Haul (1 hour sling) - Vessels beam >20' | \$10.00 / ft |
| Hang in Slings- Daytime | \$100.00 / hr (after 1st hour) |
| Hang in Slings- Overnight | \$150.00 |
| One Extra Sling (each way) | \$75.00 |
| Two Extra Slings (each way) | \$150.00 |
| Load or Launch from Truck/Trailer | \$250.00 - 1st hour |
| *All hauling fees are based on vessel's LOA | |
| *If extra labor is needed at Haul, Launch or to prepare your vessel, you will be charged an hourly rate of \$65.00. | |

Hurricane Haul Out Fees

| | |
|--------------------------------------------------------------------------------------------------------------------------------------------|------------------------|
| Vessels 39' & under- \$350.00 | Vessels 40' + \$450.00 |
| Vessels beam over 20' - \$500.00 | |
| **First come, first serve** | |
| **Hurricane Haul outs include haul, block, and launch** | |
| **NO WASHING | |
| **Boats picked up by SPBW within a .5 mile nautical radius will be charged \$100.00 and boats .5-5 nautical miles will be charged \$250.00 | |

Storage Fees

| | | |
|------------------------------------------------------------|------------------|--------------------------------------|
| Yard Storage - | Up to 45' | \$135.00 per month (2 month minimum) |
| | 46' and over | \$150.00 per month |
| | Beams over 20' | \$275.00 per month |
| Boat Trailer Storage | \$100.00 / month | |
| Mast Storage | \$50.00 / month | |
| <u>Do It Yourself Storage Rate</u> | \$25.00 per day | |
| *All self service projects must be approved by management. | | |

Other storage terms

*Storage will be prorated for the week of scheduled launch.
110 Volt electric included in yard rate. Other voltage will be charged on a case by case basis.

Labor Rates

| | |
|------------------------------------|----------------------------------|
| Yard Labor | \$65.00 / hour |
| Technical, Mechanical & Electrical | \$80.00 / hour |
| Transient / Unscheduled Labor | \$100.00 / hour |
| Welding | \$100.00 / hour includes machine |
| One hour minimum billing | |



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Bottom Paint Packages

Hard or Ablative Paint Package

Seahawk Sharkskin (hard) or Seahawk AF33 (ablative)

| | |
|--------------------|--------------------------|
| Up to 30' | \$16.00 / ft |
| 31' to 39' | \$18.00 / ft |
| 40' to 49' | \$20.00 / ft |
| 50 + | Contact office for rates |
| Vessels beam > 20' | Contact office for rates |

Details

*All materials and labor are for one coat
 *Rates vary for more uncommon vessels

*Prep time for bottom painting is charged at our yard labor rate

Other Paints are sold per foot.

| | | |
|--------------|--------------|---------------------------|
| Up to 45' | \$12.50 / ft | Per coat / plus materials |
| 46' and over | \$15.00 / ft | Per coat / plus materials |

*Rates vary for more uncommon vessels
 *Prep time for bottom painting is charged at yard labor rate

Hull Maintenance

| | | |
|------------------|--------------|----------------|
| Compound and Wax | \$20.00 / ft | plus materials |
| Wax only | \$15.00 / ft | plus materials |

*Rates subject to change based on surface conditions.
 *Pricing does not include stain removal
 *Rates do not include materials prep, scaffolding set up / breakdown.

Miscellaneous Fees

Crane w/ Operator \$250.00 / hour (min)
 Tool Charges - Hydraulic Prop Puller/Cutlass Remover, Digital Scope, etc. \$100.00 / hour plus labor
 Tool Charges - Fuel Polisher, Vacuum Pump, etc. \$100.00 / hour plus labor
 Coating removal with abrasive blaster \$250.00 / hour + materials and setup
 Scaffolding fee - \$50.00 per day per buck

*Upon request, SPBW will pick up the vessel from your slip.
 *Returning vessels to slip - \$100.00

It is the responsibility of the customer to verify if the boat has been tied up to their specifications

Daily Dockage \$2.00 / ft (includes water and electric)

*Contact office for weekly or monthly rates

Terms

*A 1% Environmental Fee will be added to all invoices.
 *A 5.3% Virginia Sales Tax will be applied to all parts and materials.
 *No Subcontractors on site without prior written approval.
 *All bills are due when services are rendered and must be paid prior to departure.
 *Rates are subject to change without notice.