



Stingray Point Boat Works LLC
19047 General Puller Highway - Deltaville, VA 23043
804-776-7070 Phone 804-776-0003 Fax
www.stingraypointboatworks.com info@stingraypointboatworks.com



2022 / 2023 Rate Sheet

Effective Date July 1, 2022

Hauling Fees

Haul, Wash, Block & Launch Minimum	- \$300.00
Quick Haul Minimum	- \$200.00
Haul, Wash, Block & Launch - Vessels beam <20'	\$10.00 / ft.
Haul, Wash, Block & Launch - Vessels beam >20'	\$12.00 / ft.
Quick Haul (1 hour sling) - Vessels beam <20'	\$9.00 / ft.
Quick Haul (1 hour sling) - Vessels beam >20'	\$11.00 / ft.
Hang in Slings- Daytime	\$125.00 / hr. (after 1st hour)
Hang in Slings- Overnight	\$200.00
One Extra Sling (each way)	\$100.00
Two Extra Slings (each way)	\$200.00
Load or Launch from Truck/Trailer	\$350.00 - 1st hour

*All hauling fees are based on vessel's LOA
 *If extra labor is needed at Haul, Launch or to prepare your vessel, you will be charged an hourly rate of \$75.00.

Hurricane Haul Out Fees

Vessels beam under 20' - \$500.00
 Vessels beam over 20' - \$750.00

First come, first serve

Hurricane Haul outs include haul, block, and launch

**5 lay days of storage after hurricane included - after normal storage rates will be charged*

**Boats picked up by SPBW within a .5 mile nautical radius will be charged \$100.00 and boats .5-5 nautical miles will be charged \$250.00

Storage Fees

Yard Storage -	Beams under 20'	\$200.00 per month <u>(3 month minimum)</u>
	Beams over 20'	\$350.00 per month

Do It Yourself Storage \$25.00 per day (includes haul and launch days)

*All vessels in storage greater than 6 months will be charged \$250.00/month thereafter.

*All self service (DYI) projects must be approved by management.

Other storage terms

*Storage will be prorated for the week of scheduled launch.

110 Volt electric included in yard rate. Other voltage will be charged on a case by case basis.

Labor Rates

Yard Labor	\$75.00 / hour
Technical, Mechanical & Electrical	\$100.00 / hour
Finish Paint and Fiberglass	\$100.00 / hour
Ships Carpenter	\$110.00 / hour
Air conditioning/refrigeration	\$115.00 / hour
Welding	\$125.00 / hour includes machine
Estimating	\$50.00 to \$100.00 based on number of items requested.

Estimate costs will be credited once jobs are invoiced.

One hour minimum billing



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Bottom Paint
Hard or Ablative Paints
Labor Rate per Foot

Up to 39'	\$17.50 / ft.	Per coat / plus materials
40' and over	\$20.00 / ft.	Per coat / plus materials
Catamarans	\$25.00 / ft.	Per coat / plus materials

Standard Paints
Seahawk Sharkskin (hard) or Seahawk AF33 (ablative)
 *Rates vary for more uncommon vessels
 *Prep time for bottom painting is charged at yard labor rates

Hull Maintenance

Compound and Wax (<i>monohull</i>)	\$25.00 / ft.	plus materials
Wax only (<i>monohull</i>)	\$20.00 / ft.	plus materials
Compound and Wax (<i>catamarans</i>)	\$33.00 / ft.	plus materials
Wax only (<i>catamarans</i>)	\$28.00 / ft.	plus materials

*Rates subject to change based on surface conditions and size of vessel.
 *Pricing does not include washing and stain removal billed at yard labor rates.
 *Rates do not include materials prep, scaffolding set up / breakdown.

Miscellaneous Fees

Crane w/ Operator \$300.00 / hour (min) additional rigger (\$100.00 per hour) may be required
 Tool Charges - Hydraulic Prop Puller/Cutlass Remover, Digital Scope, etc. \$100.00 / hour plus labor
 Tool Charges - Fuel Polisher, Vacuum Pump, etc. \$100.00 / hour plus labor
 Coating removal with abrasive blaster \$250.00 / hour + materials and setup
 Scaffolding fee - \$50.00 per day per buck

*Upon request, SPBW will pick up the vessel from your slip.
 *Pick Up & Returning vessels to slip - \$100.00

It is the responsibility of the customer to verify if the boat has been tied up to their specifications

Terms

*A 2% Environmental Fee will be added to all invoices.
 *A 5.3% Virginia Sales Tax will be applied to all parts and materials.
 *A 3% Fee will be added for credit card payments.
 *No Subcontractors on site without prior written approval.
 *All bills are due when services are rendered and must be paid prior to departure.
***Rates are subject to change without notice.**