



Stingray Point Boat Works LLC
19047 General Puller Highway - Deltaville, VA 23043
804-776-7070 Phone 804-776-0003 Fax
www.stingraypointboatworks.com info@stingraypointboatworks.com



2023 / 2024 Rate Sheet
 Effective Date July 1, 2023

Hauling Fees

Haul, Wash, Block & Launch Minimum - \$400.00
 Survey - Quick Haul Min - \$400.00 / > 50 feet \$500.00
 CAT - Survey - Quick Haul Min - \$500.00
 Haul, Wash, Block & Launch - **Vessels beam <20'** \$10.00 / ft.
 Haul, Wash, Block & Launch - **Vessels beam >20'** \$13.00 / ft.
 Haul, Wash, Block & Launch - **> 50 Feet** \$13.00 / ft.
 Hang in Slings- Daytime \$200.00 / hr. (after 1st hour)
 Hang in Slings- Overnight \$300.00
 One Extra Sling (each way) \$150.00
 Two Extra Slings (each way) \$300.00
 Load or Launch from Truck/Trailer \$400.00 - 1st hour
 *All hauling fees are based on vessel's LOA
 *If extra labor is needed at Haul, Launch or to prepare your vessel, you will be charged an hourly rate of \$75.00.

Hurricane Haul Out Fees

Vessels beam under 20' - \$500.00
 Vessels beam over 20' - \$750.00
 Vessels over 50' - \$750.00
 First come, first serve
 Hurricane Haul outs include haul, block, and launch
 **Boats picked up by SPBW within a .5 mile nautical radius will be charged \$100.00 and boats .5-5 nautical miles will be charged \$250.00

Storage Fees

Yard Storage	Beams under 20'	\$250.00 per month (3 month minimum)
	> 50'	\$300.00 per month (3 month minimum)
	Beams over 20'	\$400.00 per month (3 month minimum)
	> 50'	\$450.00 per month (3 month minimum)
Do It Yourself Storage		\$250.00 DIY - Minimum fee in addition to storage fees Plus an additional \$25.00 per day

*All self service (DIY) projects lasting greater than 6 months will be charged an minimum storage rate of \$500.00/month thereafter.
 *All self service (DYI) projects must be approved by management.

Other storage terms

*Storage will be prorated for the week of scheduled launch.
 110 Volt electric included in yard rate. Other voltage will be charged on a case by case basis.

Labor Rates

Yard Labor	\$75.00 / hour
Technical, Mechanical & Electrical	\$100.00 / hour
Finish Paint and Fiberglass	\$100.00 / hour
Ships Carpenter	\$110.00 / hour
Air conditioning/refrigeration	\$115.00 / hour
Welding	\$125.00 / hour includes machine
Estimating	\$50.00 to \$100.00 based on number of items requested.

One hour minimum billing



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Bottom Paint
Hard or Ablative Paints
Labor Rate per Foot

Up to 39'	\$20.00 / ft.	Per coat / plus materials
40' and over	\$25.00 / ft.	Per coat / plus materials
Catamarans	\$30.00 / ft	Per coat / plus materials

Standard Paints
Seahawk Sharkskin (hard) or Seahawk AF33 (ablativ)
 *Rates vary for more uncommon vessels
 *Prep time for bottom painting is charged at yard labor rates

Hull Maintenance

Compound and Wax	\$25.00 / ft.	plus materials
CAT - Compound and Wax	\$35.00 / ft.	plus materials

*Rates subject to change based on surface conditions and size of vessel.
 Cabin and Deck Maintenance charged at Hourly rates
 *Pricing does not include stain removal
 *Rates do not include materials prep, scaffolding set up / breakdown.

Miscellaneous Fees

Crane w/ Operator \$300.00 / hour (min) additional yard labor (\$100.00 per hour) may be required
 *Upon request, SPBW will pick up the vessel from your slip.
 *Pick Up & Returning vessels to slip - \$100.00
 Coating removal with abrasice blaster - Estimate ONLY
 Other tool charges may apply.

It is the responsibility of the customer to verify if the boat has been tied up to their specifications

Terms

All Yard and DIY Rules Apply
Live aboards fee apply for greater than a 30 day stay
 *A 2% Environmental Fee will be added to all invoices.
 *A 5.3% Virginia Sales Tax will be applied to all parts and materials.
 *No Subcontractors on site without prior written approval.
 *All bills are due when services are rendered and must be paid prior to departure.
***Rates are subject to change without notice.**